



Nicholas G. Mehler

Partner

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Nick concentrates his law practice on licensing and commercial contracts for pharmaceutical, software, and other technology-based businesses. Clients, ranging from startup ventures to Fortune 100 companies, value his significant experience with development and licensing deals, strategic alliances, pharmaceutical product divestitures, IT procurement, manufacturing agreements, and distribution agreements.

Nick is particularly adept at analyzing complex intellectual property issues triggered by mergers and acquisitions, as well as by venture capital investments. He is also effective at crafting and implementing practical solutions related to privacy law matters.

EXPERIENCE

Life Sciences

- > Represented G&W Laboratories in a complex transaction with Teva Pharmaceuticals USA Inc. for the acquisition/in-licensing of rights to a portfolio of pharmaceutical products, acquisition of a pharmaceutical manufacturing facility, and related supply arrangements.
- > Represented Covis Pharma S.à.r.l in its acquisitions of pharmaceutical product portfolios from sanofi-aventis U.S. and GlaxoSmithKline LLC, and in its subsequent sale of assets to Concordia Pharmaceuticals Inc.
- > Represented Stryker Orthopaedics in negotiating an agreement with Osiris Therapeutics Inc. for exclusive, worldwide marketing rights to BIO4(TM) viable bone matrix allografts.
- > Represented Celldex Therapeutics in negotiating a clinical trial collaboration agreement with Bristol-Myers Squibb Company to evaluate the combination use of Celldex and BMS cancer immunotherapies.
- > Represented Saladax Biomedical in negotiating a strategic partnership agreement with Shanghai Fosun Long March Medical Science Co. Ltd. for the commercialization of Saladax's proprietary diagnostic products in China.

Information Technology

- > Represented Flatiron Health in negotiating a strategic alliance agreement with Varian Medical Systems Inc. for the marketing of Flatiron Health's electronic medical records software to Varian customers.
- > Represented Johnson & Johnson Services Inc. in negotiating an agreement with NTT America for the provision of NTT data center services to Johnson & Johnson companies worldwide.
- > Represented Knewton in negotiating strategic alliance agreements with Pearson Education, Houghton Mifflin Harcourt, Sanoma Learning, Cambridge University Press, MacMillan, and other educational publishers in the U.S., Europe, and South America for the integration of Knewton's adaptive learning technology into online learning courses.
- > Represented Cytec Industries Inc. in negotiating agreements with SAP America Inc. and Deloitte Consulting LLP for the licensing and implementation of SAP software for Cytec's businesses worldwide.
- > Represented Yext in negotiating over 100 agreements with publishers, resellers, and customers related to Yext's online advertising services.
- > Represented Wyndham Worldwide Operations Inc. in agreements with Microsoft to migrate all Wyndham corporate email users to Microsoft's cloud-based email solution.

HONORS & AWARDS

- > **The M&A Advisor: THE M&A ADVISOR'S 14th ANNUAL TURNAROUND AWARDS (2019)**
Chapter 11 restructuring of M&G Chemicals named winner of "Cross-Border Restructuring of the Year"
Chapter 11 reorganization of New England Motor Freight (NEMF) named winner of "Restructuring of the Year (\$25M to \$50M)"

NEWS & INSIGHTS

In the Media

> November 5-10, 2020

Lowenstein's representation of longtime client **InSite Wireless Group, LLC** in its definitive agreement to be acquired by **American Tower Corporation** (NYSE: AMT) is noted in **StreetInsider.com**, **The Deal**, **Reuters** (November 5, 2020: 1; November 5, 2020: 2), **Westlaw Today**, **Law360** (November 5, 2020; November 6, 2020), **citybizlist**, **Netscape**, the **Global Legal Chronicle**, **ICLG**, and **Business Wire**. Lowenstein has represented InSite on a number of transactions, most recently in its acquisition of **Repeater Communications Group, LLC**. The Lowenstein deal team included **Michael A. Brosse**, **Eugene R. Cheval**, **Traci M. Tomaselli**, **Eric Swartz**, **Sabrina Cua**, **Timothy J. Nichols**, **Michael Walutes**, **Megan Monson**, **Darren Goodman**, **Jeffrey Blumenfeld**, **Lowell A. Citron**, **Marc S. Kurzweil**, **Andrew E. Graw**, **Nicholas G. Mehler**, **Jeffrey M. Shapiro**, **Julie Levinson Werner**, **Norman Spindel**, **Jack Sidorov**, and **Matthew P. Hintz**. [View Lowenstein's news announcement about this transaction.](#)

> February 20-21; February 25, 2020

PE Hub, **Opalesque**, **Markets Media**, **MarketScreener.com**, **TMCNet.com**, and the **Global Legal Chronicle** note Lowenstein Sandler's representation of **ACA Compliance Group**, a leading global provider of governance, risk, and compliance advisory services and technology solutions, in the sale of its NorthPoint product suite and technology consulting practice to Credit Suisse Asset Management's NEXT Investors, a leading fintech growth equity group. The Lowenstein deal team included **Michael A. Brosse**, **Eric Swartz**, **Michael T. Melchiorre**, **Michael Walutes**, **Nicholas G. Mehler**, **Megan Monson**, and **Taryn E. Cannataro**. *(subscription required to view certain content)* [View Lowenstein's news announcement about this transaction.](#)

> December 11-16, 2019

Lowenstein's representation of lead investor **Pamplona Capital Management** in the \$200 million growth capital equity investment in iFit, the connected fitness streaming platform owned by ICON Health & Fitness, is highlighted in **Law360**, **Bloomberg Law – Big Law Business**, and the **Global Legal Chronicle**. The Lowenstein deal team included **Michael A. Brosse**, **Eric Swartz**, **Mitchell McDonald**, and **Michael T. Melchiorre** (Corporate); **Michael Walutes** (Tax); **Lowell A. Citron** (Debt Financing); and **Nicholas G. Mehler** (IP). *(subscription required to access article)* [View Lowenstein's news announcement about this transaction](#)

> August 7-9, 2019

Lowenstein Sandler's representation of Thailand's leading global chemical company, Indorama Ventures (IVL), in its \$2.1 billion acquisition of Huntsman's chemicals units was featured in numerous media outlets including **The Wall Street Journal** and **The Deal**, which highlighted **Nicholas San Filippo IV's** role in the transaction and previous work with IVL since 2003. **The Nation Thailand** called the transaction "a game changing acquisition for IVL, its largest ever and one of the biggest by a Thai company in the last decade." The acquisition was also featured **Bloomberg Law – Big Law Business**, **The Deal**, **The Associated Press**, the **Global Legal Chronicle**, **Business Wire**, **citybizlist**, **Bakersfield.com**, **The American Lawyer**, and **Law360**. The Lowenstein Sandler deal team included **Nicholas San Filippo IV**, **Sam E. Khan**, **Stuart S. Yusem**, **Nicholas G. Mehler**, **Christine Osvald-Mruz**, **Doreen M. Edelman**, **Brian Silikovitz**, **Norman W. Spindel**, **Mark S. Heinzelmann**, **Mitchell McDonald**, **Megan Monson**, **Sami Najib**, **Sunita Patel**, **Alex H. Rosenthal**, and **Niral T. Shah**. The Valence Group acted as exclusive financial adviser to IVL, and KPMG provided financial due diligence support. *(subscription required to access certain content)* [View Lowenstein's news announcement about this transaction.](#)

> July 12-19, 2019

Longtime firm client Tower International's (NYSE: TOWR) acquisition by private equity-owned Autokiniton Global Group, in a \$900 million deal expected to close in September or October, is reported in **Crain's Detroit Business**, **The PE Hub Network**, **Automotive News**, **InvestorsHub**, **Law360**, **Smart Business Dealmakers**, **Mergers & Acquisitions**, and the **Global Legal Chronicle**. (Lowenstein deal team: **Peter H. Ehrenberg**, **Andrew E. Graw**, **Lowell A. Citron**, **Marita A. Mäkinen**, **Jeffrey Blumenfeld**, **Jack Sidorov**, **Jeffrey M. Shapiro**, **Elisia M. Klinka**, **Justin Gindi**, **Kate Basmagian**, **Daniel C. Porco**, **Matthew A. Weston**, **Erica Perlmutter**, **Robert Bee**, **Sabrina Cua**, **Brian A. Silikovitz**, **Kristin V. Taylor**, **Katie R. Glynn**, **Nicholas G. Mehler**, **Doreen M. Edelman**, **Lynda A. Bennett**, **Megan Monson**, **Michael B. Himmel**, and **Norman W. Spindel**) [View Lowenstein's news announcement about this transaction.](#)

> January 24, 2019

The PE Hub Network, **The Deal**, and **Law360** (December 12, 2018; January 24, 2019) note Lowenstein Sandler as lead counsel to Cerberus Capital Management, L.P. in its acquisition of Sparton Corporation (NYSE: SPA). (Lowenstein deal team: **Marita A. Mäkinen**, **Robert G. Minion**, **Jeffrey Blumenfeld**, **Mary J. Hildebrand**, **Nicholas G. Mehler**, **Christine Osvald-Mruz**, **Matt Savare**, **Jeffrey M. Shapiro**, **James C. Shehan**, **Michael Walutes**, **Jack Sidorov**, **Norman W. Spindel**, **Stuart S. Yusem**, **Manali Joglekar**, **Sabrina Cua**, **Allison Gabala**, **Megan Monson**, **Alex H. Rosenthal**, **Bryan Sterba**, **Matthew Tippy**, **Lauren E. Killeen**, and **Lauren M. Troeller**.) *(subscription required to view certain content)* [View Lowenstein's news announcement about this transaction.](#)

> October 15; November 30; December 18, 2018

StreetInsider.com, **The Deal**, **citybizlist**, **The PE Hub Network** (October 15, 2018; December 18, 2018), **MarketWatch**, **Law360**, **Global Legal Chronicle**, and **Business Wire** note Lowenstein Sandler as counsel to Cambium Learning Group, Inc. in its \$900 million definitive merger agreement with Veritas Capital. (Lowenstein deal team: **Steven E. Siesser**, **Elisia M. Klinka**, **Brooke A. Gillar**, **Michael J. Mueller**, **Lauren M. Troeller**, **Bianka V. Barraza**, **Lowell A. Citron**, **Jeffrey Blumenfeld**, **Jack Sidorov**, **Jeffrey M. Shapiro**, **Steven M. Skolnick**, **Kate Basmagian**, **Scott Siegel**, **Lesley P. Adamo**, **Sophia Mokotoff**, **Darren Goodman**, **Megan Monson**, **Katie R. Glynn**, **David W. Field**, **Michael A. Kaplan**, **Eric Jesse**, **Nicholas G. Mehler**, **Steven M. Hecht**, **Sean Collier**, **Edward J. Hunter**, **Zarema A. Jaramillo**, **Andrew David Behlmann**, and **Gina M. Seong**.) *(subscription required to access certain content)* [View Lowenstein's news announcement about this transaction.](#)

> October 29-December 27, 2018

Reuters, **Axios**, **The PE Hub Network**, **Food Processing Technology** (October 31, 2018; November 2, 2018), **Global Legal Chronicle**, and **just-food.com** note Lowenstein Sandler as counsel to Traub Capital LLC in its acquisition of Signature Brands from The Hero Group. (Lowenstein deal team: **Michael A. Brosse**, **Michael J. Mueller**, **Sabrina Cua**, **Justin Gindi**, **Lowell A. Citron**, **Theodore C. Sica**, **Nicholas Gonski**, **Michael Walutes**, **Nicholas G. Mehler**, **Matthew P. Hintz**, **Sofia Kopelevich**, **Darren Goodman**, **Megan Monson**, **Eric Jesse**, **James C. Shehan**, **Stuart S. Yusem**, and **Mitchell McDonald**.) [View Lowenstein's news announcement about this transaction.](#)

EDUCATION

- > New York University School of Law (J.D. 1998), cum laude
- > Yale University (B.A. 1994), magna cum laude

ADMISSIONS

- > New York
- > New Jersey