



## Chelsea P. Ferrette

Associate

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Chelsea advises clients across multiple industries on all facets of debt financing. She represents private and public companies, lenders, and financial institutions on commercial lending, venture finance, secured transactions, acquisition financing, and other general corporate matters.

Representing senior and mezzanine lenders, Chelsea drafts and negotiates credit agreements, loan and security agreements, security documents, pledge agreements, subordination agreements, and legal opinions. She also represents publicly and privately held borrowers and private equity sponsors in arranging secured and unsecured financing, including senior debt, single-lender, and multibank agent credit facilities in connection with venture debt, acquisition financings, recapitalization, and working capital.

Chelsea has served as outside general counsel for private software companies, startups, and late stage unicorn private companies. For these clients, she has drafted corporate governance and company policies; managed intellectual property portfolios; handled litigation matters; negotiated vendor and real estate contracts; and advised on labor and employment matters, data privacy and security, due diligence review, social media, mobile device and website policies, and crowdfunding SEC guidelines.

Prior to private practice, Chelsea worked for several years at Citigroup as Associate General Counsel for Global Wealth Management. There she advised on ethics, business practices, marketing, and securities regulations requirements in debt and equity transactions in order to address and mitigate legal and organizational risk.

## EXPERIENCE

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- > Represented NexPhase Capital, LP, an operationally-focused, independent private equity firm in a strategic partnership with DealerOn Inc., a leading provider of websites, social media marketing, SEO, SEM and internal lead management for car dealerships.
- > Represented Indorama Ventures (BKK:IVL) in its \$2.1 billion acquisition of the specialty chemicals portfolio of Huntsman Corporation USA (NYSE:HUN).
- > Represented Motus GI Holdings, Inc., a medical technology company providing endoscopy solutions that improve clinical outcomes and enhance the cost-efficiency associated with the diagnosis and management of gastrointestinal conditions, in their negotiations with Silicon Valley Bank to secure a \$8.0 million term loan.
- > Represented ADC Solutions USA, LLC and its affiliated companies, a manufacturer and marketer of auto lifestyle products, in its negotiations with Bank of America, N.A. to secure a revolving line of credit.
- > Represented NexPhase Capital, LP, an operationally-focused, independent private equity firm in its investment in DealerOn Inc., a leading provider of websites, social media marketing, SEO, SEM and internal lead management for car dealerships.
- > Represented Moda Operandi, Inc., a fashion discovery platform that gives consumers access to shop directly from designers' complete runway collections, in their venture debt refinancing with Comerica Bank for a revolving line of credit.

## HONORS & AWARDS

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- > **The National Black Lawyers "Top 100" New York (2020)**

## NEWS & INSIGHTS

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### In the Media

- > January 6; January 24, 2020

Lowenstein's role representing independent private equity firm **NexPhase Capital, LP** in its newly announced strategic partnership with DealerOn, Inc., a leading website and digital marketing company serving the retail automotive industry, was mentioned in **citybizlist**, **Automotive News**, **The Banks Report**, **Cision PR Newswire**, and **AutoSuccess**. The Lowenstein deal team included **Christopher C. Henry**, **Andrew P. Erdmann**, **Alexander Brooks**, **Matt Savare**, **Theodore C. Sica**, **Michael Walutes**, **Julie Levinson Werner**, **Eric Jesse**, **Megan Monson**, **Bianka V. Barraza**, **Chelsea P. Ferrette**, **Carly S. Penner**, **Bryan Sterba**, **Matthew Tippy**, **Vikram Paul**, and **Serena Ward**. **View Lowenstein's news announcement about this transaction.**

## EDUCATION

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- > The Catholic University of America Columbus School of Law (J.D., M.A. 2000); member, *The Catholic University of America Law Review*; Thurgood Marshall Scholar; SEC Honors Program
- > Bowdoin College (B.A. 1994); Dean's List

## ADMISSIONS

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- > New York
- > District of Columbia