



Andrew Bisbas

Associate

Washington, D.C.

T: +1 202.753.3807 | F: +1 202.753.3838

abisbas@lowenstein.com

Andrew counsels domestic and foreign clients on a broad array of trade issues, including import and export controls, economic sanctions on foreign countries (including Iran, Cuba, North Korea, and Russia/Crimea), secondary sanctions on third-country entities, anti-boycott compliance, anti-bribery and Foreign Corrupt Practices Act (FCPA) compliance, Committee on Foreign Investment in the U.S. (CFIUS) and Foreign Investment Risk Review Modernization Act (FIRRMA) reviews and filings, U.S. Customs and Border Protection (CBP) seizures and disclosures, USCIS Form I-129 Part 6 certifications, and sanctions issues pertaining to EB-5 and E-2 immigration matters. He regularly advises clients on the risks associated with cross-border M&A and investment transactions and on the trade compliance requirements and policy considerations pertaining to the transfer of controlled information, technology, software, defense articles and services, and commercial goods.

In addition, Andrew works diligently with clients to properly classify items and make country-of-origin determinations for import and export purposes, as well as to acquire licenses from and navigate the disclosure processes of the Department of Commerce's Bureau of Industry and Security (BIS), the Department of State's Directorate of Defense Trade Controls (DDTC), and the Department of the Treasury's Office of Foreign Assets Controls (OFAC). He also helps businesses remain compliant with U.S. trade regulations through the design and implementation of comprehensive, company-specific compliance programs, manuals, and trainings focused on the International Traffic in Arms Regulations, the Export Administration Regulations (EAR), the Foreign Corrupt Practices Act (FCPA), U.S. embargoes and sanctions, and U.S. import and labeling requirements.

Prior to joining the firm, Andrew worked as a trade analyst and then as an associate attorney on the Global Business team of an AmLaw 100 firm in Washington, D.C. He also spent a semester at the Chinese University of Hong Kong, where he studied Hong Kong and PRC transactional law. Andrew is fluent in Greek.

HONORS & AWARDS

- > **Super Lawyers: Rising Star: Super Lawyers: Rising Star (2018)**
Recognized for International Law in Washington, D.C.
- > **D.C. Bar Pro Bono Honors: D.C. Bar Pro Bono Honors (2017)**
- > **D.C. Court of Appeals and D.C. Superior Court Capital Pro Bono High Honor Roll: D.C. Court of Appeals and D.C. Superior Court Capital Pro Bono High Honor Roll (2016)**
Recognized for remarkable pro bono service to neighbors in need

NEWS & INSIGHTS

Publications

- > May 5, 2020
"Section 301 Tariff Update: USTR Now Accepting List 3 Exclusion Extension Comments," *Global Trade & Policy Client Alert*
Doreen M. Edelman, Zarema A. Jaramillo, Andrew Bisbas
- > April 24, 2020
"Devil in the details for COVID-19 duty deferral," *Journal of Commerce*
Doreen M. Edelman, Andrew Bisbas
- > April 20, 2020
"New 90-Day CBP Duty Deferral Option," *Global Trade & Policy Client Alert*
Doreen M. Edelman, Andrew Bisbas
- > January 13, 2020
"U.S. Investment Firms' Stakes in Non-U.S. Companies Lead to Sanctions Violations and OFAC Penalties," *Global Trade & Policy Client Alert*
Doreen M. Edelman, Andrew Bisbas
- > September 12, 2019
"USTR Requests Comments on Modifications to Section 301 Tariffs," *Global Trade & Policy Client Alert*

Doreen M. Edelman, Zarema A. Jaramillo, Andrew Bisbas

> September 4, 2019

"Time Is Running Out to File for Section 301 List 3 Exclusion Requests: Timeline and Alternative Options," *Global Trade & Policy Client Alert*

Doreen M. Edelman, Zarema A. Jaramillo, Andrew Bisbas

> April 23, 2019

"How Can PE and VC Investors Mitigate Risk in an Unpredictable Trade Environment?," *Global Trade & Policy Client Alert*

Doreen M. Edelman, Abbey E. Baker, Andrew Bisbas

> February 21, 2019

"Congress Calls on USTR to Initiate China Import Exclusion Process for List 3," *Global Trade & Policy Client Alert*

Doreen M. Edelman, Abbey E. Baker, Andrew Bisbas

> June 29, 2016

"How to Sleep Soundly and Avoid Bribes: Mitigating Chinese and American Corruption Risk in the Context of EB-5," *EB5 Investors Magazine*

Doreen M. Edelman, Andrew Bisbas

> May 25, 2016

"Understanding the Do's and Don'ts of Iranian Investments in the United States," *EB5 Investors Magazine*

Doreen M. Edelman, Abbey E. Baker, Andrew Bisbas

> April 20, 2016

"Opportunities for U.S. Businesses and Travelers from Changes to U.S. Cuba Regulations," *Global Trade*

Doreen M. Edelman, Andrew Bisbas

In the Media

> October 25-November 5, 2018

***The Washington Post*, *The American Lawyer*, *Global Trade Review*, *Bloomberg Law – Big Law Business*, *Law360*, *The National Law Journal*, the *New Jersey Law Journal*, *International Trade Today*, *The Deal*, *TXF*, and *citybizlist* highlight the launch of Lowenstein's **Global Trade & Policy** practice in the firm's Washington, D.C. office and the arrival of **Doreen M. Edelman** (practice chair), **Abbey E. Baker**, **Andrew Bisbas**, and **Megan C. Bodie**. The Global Trade & Policy practice will provide U.S.-based clients, foreign clients, and foreign-owned U.S. companies with compliance and policy development services. Areas of emphasis will include import tariffs and classifications, OFAC regulations and sanctions, CFIUS review protocols, and export controls. (*subscription required to access certain content*)**

SPEAKING ENGAGEMENTS

> Presenter, **Risks Associated With a Changing Global Trade Landscape and Tariffs in a Volatile 2019**, Credit Research Foundation Webinar, November 7, 2019

> Presenter, **Risks Associated with Changing Global Landscape and Import Tariffs**, Western Credit Conference/CFDD National Conference, Portland, OR, October 24, 2019

> Speaker, **Lowenstein Sandler Spring Alumni CLE Day**, Lowenstein Sandler, Roseland, NJ, April 30, 2019

EDUCATION

> American University Washington College of Law (J.D. 2015)

> Vassar College (B.A. 2008)

ADMISSIONS

> District of Columbia

> California