

Private Equity

Our experienced team of private equity lawyers brings the full resources of the firm to bear on behalf of large and middle-market financial sponsors and their portfolio companies. Our services to participants in this space include virtually every one of the firm's practice areas. Our extensive experience means we add value to our private equity clients across a wide range of industries, from life sciences and pharmaceutical to technology, manufacturing, consumer and retail, energy services, food and restaurant, professional services, and telecommunications.

EXPERIENCE

- > Representing CTP Investors, LLC, an investment management firm focused on the cable, broadband and wireless businesses, in the sale of Thames Valley Communications, Inc. to Atlantic Broadband (CT), LLC, a cable operator in the United States and subsidiary of Cogeco Communications Inc.
- > Represented Pamplona Capital Management, lead investor, in the \$200 million growth capital equity investment in iFit, the connected fitness streaming platform owned by ICON Health & Fitness.
- > Represented Catalyst Investors and its portfolio company, Fusion Risk Management, Inc., in connection with Vista Equity Partners' acquisition of Fusion.
- > Represented Pamplona Capital Management portfolio company, Latham Pool Products, Inc., the largest manufacturer of residential in-ground pool components and accessories in North America, in its acquisition of Narellan Pools, an Australian designer, manufacturer and installer of in-ground fiberglass swimming pools.
- > Represented Catalyst Investors, as lead investor, in connection with a \$12 million Series B funding round for eSub Construction Software, a web-based project management and document control software designed for trade contractors in the construction industry, headquartered in San Francisco.
- > Represented Vesey Street Capital, LLC in a \$465 million acquisition and recapitalization of HealthChannels, parent of ScribeAmerica.
- > Represented Pamplona Capital Management in connection with Bass Pro Shops's acquisition of Cabela's Incorporated (NYSE: CAB).
- > Represented Medical Specialties Distributors, LLC, a New Mountain Capital portfolio company, in its acquisition of Attentus Medical Sales.
- > Represented Fir Tree Inc. and its affiliated funds as the majority stockholder of CiG Wireless Corp. (OTCBB: CIGW) in connection with the \$150 million merger between CiG Wireless and Vertical Bridge Holdings LLC.
- > Represented Moelis Capital Partners in its investment in Flexible Architecture and Simplified Technology (FAST), a leading provider of core software solutions to the life insurance industry.
- > Represented Vesey Street Capital Partners (VSCP) in the sale of Imedex, LLC to HMP Communications Holdings, LLC.
- > Represented Crimson Investment in its acquisition of Aqua-Chem, a provider of water purification, water heat transfer, and distribution products to the military, pharmaceuticals, commercial marine, energy, and beverage industries.
- > Represented Pamplona Capital Management LLP - backed Beacon Rail Leasing Inc. in its acquisition of Ascendos Rail Leasing Sarl.
- > Represented Pamplona Capital Management LLP and Beacon Rail Leasing in the sale of Beacon Rail to institutional investors advised by JPMorgan Asset Management.
- > Represented Medical Specialties Distributors, LLC, a New Mountain Capital portfolio company, in its acquisition of First Choice Medical Holdings, Inc.
- > Represented TRANZACT, the leading provider of direct-to-consumer sales and marketing solutions for insurance carriers in the United States, in its sale to private equity fund Clayton, Dubilier & Rice.
- > Represented Catalyst Investors, as the lead investor, in connection with a \$41 million Series C investment in Fusion Risk Management.
- > Represented Moelis Capital Partners in its acquisition of Insurance Technologies, a provider of software and technology-enabled sales automation platforms to insurance and financial services companies.
- > Represented Catalyst Investors, as the lead investor, in connection with a \$17 million Series B-1 investment in Weave Communications, Inc.
- > Represented Tiger Infrastructure Partners in connection with its acquisition of Hudson Fiber Network, a premier data transport provider for financial, carrier, and enterprise clients.
- > Represented Pamplona Capital Management in connection with the acquisition of a large stake in Spreemo, a workers' compensation technology startup.
- > Represented long-time private equity fund client Veronis Suhler Stevenson and its portfolio company, TRANZACT, a leading provider of end-to-end customer acquisition solutions to the insurance sector, in connection with VSS's exit from its investment, in which White Mountains Insurance Group Ltd. (NYSE: WTM) acquired control of the company in a deal valued at approximately \$280 million, as well as a \$70 million simultaneous recapitalization transaction.
- > Represented Insite Wireless Group in connection with Macquarie Infrastructure Partners III's \$280 million equity investment in InSite Wireless Group LLC.

- > Represented Topix Pharmaceuticals, a New Mountain Capital portfolio company and independent leader in skincare products, in connection with the acquisitions of Derma E and Clarity Clinical Skin Care, Inc. (dba "ClarityRx"), two rapidly growing California-based natural skincare companies.
- > Represented Revint Solutions, a New Mountain Capital portfolio company and industry leader in revenue recovery and consulting services to the healthcare industry, in connection with the acquisition of each of AcuStream, a revenue assurance specialty company dedicated to the healthcare industry, and CloudMed, a revenue assurance company specializing in the inpatient coding and documentation side of the healthcare revenue cycle.
- > Represented Vesey Street Capital Partners (VSCP), as part of the recapitalization of HealthChannels, the parent company of ScribeAmerica. VSCP, a strategic private equity firm dedicated to health care services investments, led the recapitalization alongside HealthChannels' management team.
- > Represented the owners of TGaS Advisors in its acquisition by Trinity Partners.
- > Aetion, Inc. in its \$36.4 million Series B financing, in a round led by New Enterprise Associates (NEA) and including, as a new investor, Amgen Ventures, alongside existing investors Flare Capital Partners, Lakestar, and Oxeon Ventures. We previously represented Aetion in its \$11.2 million Series A financing led by Flare Capital Partners and joined by Lakestar.
- > Perch, the marketplace for buying and selling homes, in its \$30 million Series A financing led by FirstMark Capital, with Juxtapose and Accomplix also participating in the round.
- > Centivo, a new type of self-funded health plan, in its \$34 million Series A financing led by Bain Capital Ventures, with additional investments from F-Prime Capital Partners, Maverick Ventures, Bessemer Venture Partners, Ingleside Investors, Rand Capital, Grand Central Tech Ventures, and Oxeon Investments.
- > ACV Auctions in its \$31 million Series C financing led by Bessemer Venture Partners, Tribeca Ventures, SoftBank NY, and Armory Square Ventures. We previously represented ACV Auctions in its \$15 million Series B financing.
- > Represented NexPhase Capital in its investment in Brandt Information Services.
- > Represented the owner/developer of 432 Park Avenue in New York City, the tallest residential building in the world, in connection with management agreements and an agreement for exclusive club/restaurant dedicated to residents.
- > Represented a leading private equity firm in its bid to acquire a 44 building office portfolio in California, Delaware, Virginia, and New Jersey, for \$450M.
- > Represented a hedge fund, as lender, in connection with its \$300M+ mortgage loan facility secured by casinos in Nevada and card rooms in the state of Washington.

HONORS & AWARDS

- > Ranked among the Top Private Equity Law Firms in *The Deal's Power Rankings League Table* (2019)
- > **Foreign Investment Watch: Top Advisors (2020)**
Recognizing lawyers who provide legal advice on national security reviews of foreign investments in the U.S. and abroad