



## Steven Llanes

Counsel

New Jersey

T: +1 973.422.2960 | F: +1 973.422.2961

sllanes@lowenstein.com

Steven brings a highly effective combination of business and government experience to his litigation practice, which focuses on corporate and government internal investigations and integrity, data privacy, and cybersecurity matters. He also advises clients on government affairs and handles complex commercial litigation, arbitration, and mediation matters. A member of the firm's e-discovery task force, Steven was named New Jersey's Young Privacy Professional Leader by the International Association of Privacy Professionals. He also co-founded the firm's Diversity Leadership Network.

Before joining the firm, Steven earned firsthand experience in public policy, public relations, and corporate affairs. As a White House presidential appointee, policy analyst, and spokesperson at the U.S. Department of Homeland Security in Washington, D.C., he served as a national media spokesperson on preparedness issues and coordinated the U.S.-UK Joint Contact Group—a transatlantic alliance to promote cooperation in areas such as cybersecurity. In the private sector, Steven later worked at KPMG, where he advised firm partners and senior executives, handled crisis management matters, and managed public relations issues for the firm's corporate social responsibility, ethics and compliance, and recruiting initiatives.

During law school, Steven served as a judicial intern in the U.S. District Court for the District of New Jersey and participated in the Seton Hall University School of Law Civil Litigation and Practice Clinic. Steven also served as a congressional intern in the U.S. House of Representatives during college.

Committed to community, Steven provides pro bono legal representation to New Jersey's immigrant community, serves on the New Jersey Center for Civic Education's board of directors and on Montclair (NJ) Township's Parks, Recreation and Cultural Affairs Advisory Committee, and is a regent on Saint Peter's University's board of regents. He is also a 2018 Presidential Leadership Scholar—a selective executive development initiative organized through the collaboration of the presidential centers of Lyndon B. Johnson, George H.W. Bush, William J. Clinton, and George W. Bush. Throughout the years, Steven has also served in a volunteer advisory capacity to three U.S. presidential campaigns.

## EXPERIENCE

---

- Represented an investment firm that was subject to a cyber attack. Facilitated coordination between the client, its investors, federal and state law enforcement agencies, and several banking institutions, which led to the recovery of over 80 percent of the stolen funds.
- Represented a celebrity author/consultant who was impersonated online by a perpetrator who sought to extract payment from the author's social media followers and clientele. Successfully protected author and her clients, and prevented the misappropriation of funds, through coordinated law enforcement and social media efforts.
- Conduct ongoing investigations for a Fortune 500 company in response to suspected cyber-related threats, scams, and inquiries.
- Managed a team hired by a provider of Medicaid-funded services as monitor for the administration of its Medicaid program. Responsibilities included ensuring that all Medicaid funds received and administered by the provider were spent appropriately, reviewing Medicaid claims and expenditures on a weekly basis, submitting ongoing monitorship reports to the New Jersey Comptroller's Office, and developing long-term, organization-wide internal controls for the provider, including a robust compliance program.
- Represented the New Jersey Division of Equal Employment Opportunity in conducting an investigation into allegations of workplace discrimination at the New Jersey National Guard.
- Represented the New Jersey Division of Equal Employment Opportunity in conducting an internal investigation into alleged misconduct by a senior official at a New Jersey university.
- On behalf of the Sussex County, New Jersey, Board of Freeholders conducted an investigation into a solar energy initiative that had resulted in the county experiencing millions of dollars in financial losses.
- Represented a Fortune 500 company in an internal investigation related to several allegations that were made to the board of directors concerning the company's chief compliance officer.
- Represented a marketing executive at a medical device company in connection with a U.S. Department of Justice investigation into allegations of unlawful kickbacks and off-label marketing. Assisted in negotiating and obtaining a non-prosecution agreement.
- Represent a co-respondent of the State of New Jersey in eight appellate matters, each challenging a State Department of Health's decision to award our client (and others) certain

alternative treatment center permits.

- > Handled high-stakes litigation and related client counseling in a wide range of areas including white collar criminal, securities, bankruptcy-related, commercial real estate, and government compliance matters.

## HONORS & AWARDS

---

- > **New Jersey Law Journal: (2019)**  
Recognized as a New Leader of the Bar
- > **Maverick PAC: Future 40 (2018)**  
Identifying and honoring young professionals from across the country who represent tomorrow's leaders in business and politics.
- > **Scholar, Presidential Leadership Scholars Program (2018)**  
Historic collaboration among the presidential centers of George W. Bush, William J. Clinton, George H.W. Bush, and Lyndon B. Johnson; brings together diverse leaders to strengthen their capabilities by learning firsthand from past American presidents, cabinet members, senior officials, and top academics.
- > **International Association of Privacy Professionals: New Jersey's Young Privacy Professional Leader (2018)**

## NEWS & INSIGHTS

---

### Publications

- > June 10, 2020  
**"DOJ Releases Updated Guidance for Evaluating Corporate Compliance Programs,"** *Corporate Investigations & Integrity Client Alert*  
Matthew Boxer, Steven Llanes, Anthony J. Cocuzza
- > March 22, 2020  
**"Essential" Versus "Non-Essential" Under New York, New Jersey, and Federal Law,"** *Litigation Client Alert*  
Christopher Porrino, Peter Slocum, Steven Llanes
- > March 20, 2020  
**"DHS Guidance to Critical Infrastructure Industries on the COVID-19 Pandemic,"** *White Collar Criminal Defense Client Alert*  
Steven Llanes
- > February 25, 2020  
**"A Survey of Health Care Anti-Kickback Law at the State Level,"** *Lowenstein Sandler LLP*  
Scott B. McBride, Steven Llanes, Anthony J. Cocuzza, Rachel Moseson, Jarrett R. Schindler
- > September 4, 2019  
**"Five Considerations in Cross-Border Anti-Corruption Matters,"** *The Anti-Corruption Report*  
Michael B. Himmel, Steven Llanes
- > May 13, 2019  
**"DOJ Releases Revised Guidance on Evaluating Corporate Compliance Programs,"** *White Collar Criminal Defense Client Alert*  
Matthew Boxer, Steven Llanes
- > July 2, 2018  
**"U.S. Supreme Court Rules for Privacy Protections in Requiring a Warrant to Access Cell Tower Location Data,"** *White Collar Criminal Defense and Privacy & Cybersecurity Client Alert*  
Matthew M. Oliver, Steven Llanes
- > March 6, 2018  
**"DOJ Extends Self-Disclosure, Leniency Practices of FCPA Enforcement to Other Criminal Matters,"** *White Collar Criminal Defense Client Alert*  
Michael B. Himmel, Steven Llanes
- > May 24, 2017  
**"Answers to Critical Questions About Enforcement of the EU's New GDPR Privacy Law,"** *Corporate Counsel*  
Steven Llanes, Matthew M. Oliver
- > February 23, 2017  
**"CHCI: A Path to a Rewarding and Deeply Personal Career,"** *Congressional Hispanic Caucus Institute Blog*  
Steven Llanes
- > May 4, 2016  
**"DOJ Announces FCPA Pilot Program,"** *White Collar Criminal Defense Client Alert*  
Michael B. Himmel, Steven Llanes

- > January 21, 2016  
**"Astros and Cardinals Made Rookie Data Security Mistakes,"** *Law360*  
 Matthew M. Oliver, Steven Llanes
- > May 28, 2014  
**"Should an Individual Defendant Go to Trial on FCPA Charges? Five Important Considerations,"** *The FCPA Report*  
 Michael B. Himmel, Steven Llanes

## In the Media

- > February 6, 2020  
**Steven Llanes** appears on an **NJTV** segment about the **We the People's** annual high school government and civics competition in New Jersey, for which he served as a judge in a simulated congressional hearing. Llanes, counsel in the firm's **White Collar Criminal Defense, Corporate Investigations & Integrity,** and **Privacy & Cybersecurity** groups, is a board member of the New Jersey Center for Civic Education, which hosts this program aimed at enhancing students' understanding of government and American constitutional democracy, as well as the contemporary relevance of the Constitution and the Bill of Rights.
- > June 11, 2019  
**Steven Llanes** is named one of the **New Jersey Law Journal's** 2019 New Leaders of the Bar. Honorees come from a variety of backgrounds, handle a wide array of legal work, and bring both notable achievements and outstanding potential to the legal field.
- > March 25, 2019  
**Steven Llanes** is highlighted in the **New Jersey Law Journal** for his selection to the publication's 2019 New Leaders of the Bar list in recognition of professional excellence.
- > August 13, 2018  
 Seton Hall University School of Law's **In the Spotlight** news feature profiles **Steven Llanes's** participation in the **Presidential Leadership Scholars (PLS)** program, a historic collaboration among the presidential centers of George W. Bush, William J. Clinton, George H.W. Bush, and Lyndon B. Johnson that brings together a group of high-potential leaders to strengthen their capabilities by learning firsthand from past American presidents, cabinet members, senior officials, and top academics. The article quotes Llanes on his PLS experience. **View Lowenstein's news announcement about Llanes's selection to the 2018 PLS program.**
- > July 12, 2018  
**CNN** posts a video clip in which **Steven Llanes** poses a question on opportunities for immigrants to President George W. Bush. In his reply, President Bush expresses appreciation for Llanes and encourages people's active participation in the political process. The exchange took place as part of the 2018 **Presidential Leadership Scholars (PLS) program graduation (PLS selected Llanes as a 2018 program participant)**. The graduation proceedings featured an interactive discussion on American politics with Presidents Bush and Bill Clinton. **The Washington Post, Fox 4 News, The Associated Press, the Northwest Arkansas Democrat Gazette, The Hill, ABC 7, Politico, The Independent, the Washington Examiner,** and other outlets covered one or more aspects of the presidents' conversation. **View Lowenstein's news announcement about Llanes's selection to the 2018 PLS program.**
- > February 16, 2018  
**Steven Llanes's** inclusion in the prestigious 2018 **Presidential Leadership Scholars** program is highlighted in **The New Jersey Law Journal, NJ.com,** and **TAPinto.** **View Lowenstein's news announcement about Llanes's selection to the 2018 PLS program.**
- > October 4, 2017  
**Steven Llanes** is highlighted in the **Montclair Patch** for his keynote speech during Saint Peter's University Annual Academic Awards Convocation.
- > Fall 2015  
**Steven Llanes** is featured in **Seton Hall Law Magazine** regarding his address to the fall 2015 incoming class. The publication highlighted Steven among successful alumni who are committed to giving back and helping students.

## SPEAKING ENGAGEMENTS

---

- > Speaker, **6th Annual Shark Tank Entrepreneurship Competition,** Saint Peter's University Ignite Institute, June 18, 2020
- > Keynote Speaker, **Saint Peter's University Annual Academic Awards Convocation,** Jersey City, NJ, September 27, 2017
- > Moderator/Speaker, **Emerging Privacy Risk in Extended Enterprise: Tools and Tricks from the Ranks,** International Association of Privacy Professionals, Florham Park, NJ, June 22, 2017
- > Speaker, **2016 Cyber Security Hot Spots: Laws and Best Practices,** Roseland, NJ, December 13, 2016
- > Speaker, **Doing Business in Cuba: Legal Considerations, Opportunities, and Hurdles for New Jersey Companies,** ACC NJ 14th Annual CLE Conference, Whippany, NJ, September 16, 2016
- > Speaker, **Legal Ethics Online and in Social Media,** Hispanic Bar Association's Young Lawyers Committee, Newark, NJ, April 14, 2016

## EDUCATION

---

- > Seton Hall University School of Law (J.D. 2013), Article Editor, **Seton Hall Legislative Journal,** "Best Brief Award" and "Best Oralist Award," Seton Hall Law Appellate Advocacy Program (2012)

- > Harvard University (M.A. 2004), Public Policy, Public Policy & International Affairs Fellowship
- > Saint Peter's University (B.A. 2002), summa cum laude, Communications and Political Science, Student Body President, Alpha Sigma Nu (National Jesuit Honor Society)

## **ADMISSIONS**

---

- > New York
- > New Jersey